

Message Text

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PAGE 01 STATE 051277

ORIGIN AF-08

INFO OCT-01 ISO-00 EB-08 COME-00 /017 R

DRAFTED BY AF/E:RFILLING:JJ

APPROVED BY AF:WESCHAUFEELE

AF/E:RSPOST

-----090631Z 079012 /17

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FM SECSTATE WASHDC

TO AMEMBASSY KHARTOUM

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E.O. 11652: N/A

TAGS: BEXP, EGEN, SU, US

SUBJECT: ALLIS CHALMERS

1. ALLIS CHALMERS PRESIDENT DAVID SCOTT CALLED ON ASSISTANT SECRETARY SCHAUFEELE MARCH 7 TO PROVIDE UP-DATE OF HIS COMPANY'S LATEST ACTIVITIES IN THE SUDAN. SCOTT EXPLAINED THAT SIX SUDANESE ENGINEERS AND NINE TECHNICIANS HAD ARRIVED LAST WEEK TO BEGIN THEIR TRAINING AT ALLIS CHALMERS' EXPENSE. AS AGREED WITH PRESIDENT NIMEIRI 15 SUDANESE EXPECTED TO WORK AT ALLIS CHALMERS FOR TWO YEARS BEYOND TRAINING PERIOD TO DEFRAID HIGH COST OF TRAINING.

2. SCOTT REPORTED THAT GOS HAS EXPRESSED GREAT INTEREST IN MOVING FORWARD RAPIDLY WITH CREATION OF SUDAN-US BUSINESS COUNCIL. SCOTT HAD DISCUSSED THIS INITIALLY WITH NIMEIRI WHO PRESENTED NAMES OF TEN SUDANESE FIRMS, WHICH TOGETHER WITH GOS REPRESENTATIVES WOULD CONSTITUTE SUDANESE SIDE. REGARDING BUSINESS COUNCIL, SCOTT HAS BEEN IN TOUCH WITH US CHAMBER OF COMMERCE, WHICH IS INTERESTED IN MOVING

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FORWARD BUT UNABLE TO DO SO BEFORE FALL. SCOTT EXPECTS TO SEE MANSUR KHALID ON THIS SUBJECT NEXT WEEK AND HE WAS CURIOUS AS TO WHY GOS IS IN SUCH A HURRY. SCOTT WAS ALSO PUZZLED OVER KHALID'S REMARK THAT HE DID NOT THINK CHAMBER OF COMMERCE SHOULD BE INVOLVED.

3. ASSISTANT SECRETARY SCHAUFEELE EXPLAINED THAT SUDANESE

ARE VERY ANXIOUS TO EXPAND THEIR RELATIONS WITH THE US,
BOTH PUBLIC AND PRIVATE. THE USG IS WILLING TO BE IN-
CREASINGLY HELPFUL BUT WE ARE NOT WILLING TO GO AS FAST
AS THE SUDANESE DESIRE. MOREOVER, WE THINK IT HEALTHIER
TO PUSH HARDER IN THE PRIVATE SECTOR. IN RESPONSE TO
SCOTT'S QUESTION, SCHAUFELER SAID HE THOUGHT THE SUDANESE
WOULD BE SATISFIED FOR NOW WITH A POSITIVE RESPONSE ABOUT
GOING AHEAD WITH THE BUSINESS COUNCIL AND WOULD UNDER-
STAND THAT SCOTT COULD DO NOTHING IMMEDIATELY. RE KHALID'S
REMARK AGAINST INVOLVING THE CHAMBER OF COMMERCE, SCHAUFELER
SAID HE MAY BE CONFUSING THIS WITH THE DEPARTMENT OF
COMMERCE.
VANCE

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Sent Date: 08-Mar-1977 12:00:00 am
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Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition History: n/a
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